

RESIDENTIAL REAL ESTATE SALE CONTRACT

1 2 3			DICATE MARITAL STATUS; IF NOT SEE ASSISTING SELLER PRIOR TO
4 5	SELLER:		
6 7	BUYER:		
8 9 10 11 12 13	of record is not known at the Effe SELLER is amended to as it is sta	ctive Date of this Contract, BUYE Ited in the Deed at Closing and is SELLER warrants it has full author	erty is bank-owned and the titled owner R and SELLER agree the name of the incorporated herein by reference and in ity to sign and perform on this Contract
14 15	CONTRACT, ADDENDA, INCLUS	SIONS, AND PROCESSES	
16 17 18 19	1. PROPERTY . BUYER agrees improvements thereon (the "Prop		es to sell the real property and the
20 21	Street Address	City Zip	County
22 23	STATE: (Check one) Missou	ri 🗌 Kansas	
23 24			
25	LEGAL DESCRIPTION: (As desc	ribed below)	
26			
27 28			
20			
20 29 30			
29 30 31 32	This Contract, including the	Fixtures, Equipment and App	bliances paragraph of the Seller's
29 30 31 32 33 34	This Contract, including the	Fixtures, Equipment and App Property Addendum ("Seller's I	bliances paragraph of the Seller's Disclosure"), not the MLS, or other
29 30 31 32 33 34 35	This Contract, including the Disclosure and Condition of P promotional material, provides f	Fixtures, Equipment and App Property Addendum ("Seller's I for what is included in the sale o	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property.
29 30 31 32 33 34 35 36 37 38	This Contract, including the Disclosure and Condition of P promotional material, provides f Items listed in the "Additional In	Fixtures, Equipment and App property Addendum ("Seller's I for what is included in the sale of nclusions" or "Exclusions" belo If there are no "Additional Inc	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property. ww supersede the Seller's Disclosure dusions" or "Exclusions" listed, the
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29 30 31 32 33 34 35 36 37 38 39 40 41 42	This Contract, including the Disclosure and Condition of P promotional material, provides f Items listed in the "Additional In and the pre-printed list below. Seller's Disclosure and the pre- If there are differences between Disclosure governs. Unless mo and/or the "Exclusions", all ex	Fixtures, Equipment and App property Addendum ("Seller's I for what is included in the sale of nclusions" or "Exclusions" belo If there are no "Additional Inc printed list below govern what is n the Seller's Disclosure and th odified by the Seller's Disclosur sisting improvements on the Pa	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property. we supersede the Seller's Disclosure clusions" or "Exclusions" listed, the s or is not included in the sale. e pre-printed list below, the Seller's re and/or the "Additional Inclusions" roperty (if any) and appurtenances,
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29 33 33 35 37 39 41 43 45 47 490 512 525	This Contract, including the Disclosure and Condition of P promotional material, provides f Items listed in the "Additional In and the pre-printed list below. Seller's Disclosure and the pre- If there are differences between Disclosure governs. Unless mo and/or the "Exclusions", all ex fixtures and equipment (which bolted, screwed, glued or other with Property, including the follow Attic and ceiling fans Audio/Visual mounting brackets (<i>if attached</i>) Bathroom mirrors (<i>wall mounted</i> / <i>hung</i>) Central air conditioning Central vacuum & attachments	Fixtures, Equipment and App Property Addendum ("Seller's I for what is included in the sale of Inclusions" or "Exclusions" belo If there are no "Additional Inc printed list below govern what is In the Seller's Disclosure and the odified by the Seller's Disclosure sisting improvements on the Plan SELLER agrees to own free twise permanently attached to the owing, if any: Floor coverings (<i>if attached</i>) Garage door openers (<i>and remote</i> <i>transmitting units</i>) Gas heaters Gas logs and fireplace grates Heating and plumbing equipment (<i>and fixtures</i>)	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property. We supersede the Seller's Disclosure Flusions" or "Exclusions" listed, the sor is not included in the sale. The pre-printed list below, the Seller's re and/or the "Additional Inclusions" roperty (if any) and appurtenances, and clear) whether buried, nailed, the Property are expected to remain Outside cooking units (<i>if attached</i>) Owned propane tanks Shelving (<i>if attached</i>) Soft water conditioner (<i>if owned</i>) Sprinkler systems & controls Storm windows, doors & screens TV antennas (<i>if attached; excluding</i>
29 33 33 33 33 33 33 33 33 33 33 33 33 33	This Contract, including the Disclosure and Condition of P promotional material, provides f Items listed in the "Additional In and the pre-printed list below. Seller's Disclosure and the pre- If there are differences between Disclosure governs. Unless mo and/or the "Exclusions", all ex fixtures and equipment (which bolted, screwed, glued or other with Property, including the follow Attic and ceiling fans Audio/Visual mounting brackets (<i>if attached</i>) Bathroom mirrors (<i>wall mounted</i> / <i>hung</i>) Central air conditioning Central vacuum & attachments Fences (<i>incl. invisible & controls</i>)	Fixtures, Equipment and App Property Addendum ("Seller's I for what is included in the sale of Inclusions" or "Exclusions" belo If there are no "Additional Inc printed list below govern what is In the Seller's Disclosure and the odified by the Seller's Disclosure sisting improvements on the Print SELLER agrees to own free twise permanently attached to the owing, if any: Floor coverings (<i>if attached</i>) Garage door openers (<i>and remote transmitting units</i>) Gas heaters Gas logs and fireplace grates Heating and plumbing equipment (<i>and fixtures</i>) Humidifiers (<i>if attached</i>)	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property. We supersede the Seller's Disclosure Flusions" or "Exclusions" listed, the sor is not included in the sale. e pre-printed list below, the Seller's re and/or the "Additional Inclusions" roperty (if any) and appurtenances, and clear) whether buried, nailed, the Property are expected to remain Outside cooking units (<i>if attached</i>) Owned propane tanks Shelving (<i>if attached</i>) Soft water conditioner (<i>if owned</i>) Sprinkler systems & controls Storm windows, doors & screens TV antennas (<i>if attached; excluding</i> satellite dishes)
29 33 33 35 37 39 41 43 45 47 490 512 525	This Contract, including the Disclosure and Condition of P promotional material, provides f Items listed in the "Additional In and the pre-printed list below. Seller's Disclosure and the pre- If there are differences between Disclosure governs. Unless mo and/or the "Exclusions", all ex fixtures and equipment (which bolted, screwed, glued or other with Property, including the follow Attic and ceiling fans Audio/Visual mounting brackets (<i>if attached</i>) Bathroom mirrors (<i>wall mounted</i> / <i>hung</i>) Central air conditioning Central vacuum & attachments	Fixtures, Equipment and App Property Addendum ("Seller's I for what is included in the sale of Inclusions" or "Exclusions" belo If there are no "Additional Inc printed list below govern what is In the Seller's Disclosure and the odified by the Seller's Disclosure sisting improvements on the Plan SELLER agrees to own free twise permanently attached to the owing, if any: Floor coverings (<i>if attached</i>) Garage door openers (<i>and remote</i> <i>transmitting units</i>) Gas heaters Gas logs and fireplace grates Heating and plumbing equipment (<i>and fixtures</i>)	Diances paragraph of the Seller's Disclosure"), not the MLS, or other of the Property. We supersede the Seller's Disclosure Flusions" or "Exclusions" listed, the sor is not included in the sale. The pre-printed list below, the Seller's re and/or the "Additional Inclusions" roperty (if any) and appurtenances, and clear) whether buried, nailed, the Property are expected to remain Outside cooking units (<i>if attached</i>) Owned propane tanks Shelving (<i>if attached</i>) Soft water conditioner (<i>if owned</i>) Sprinkler systems & controls Storm windows, doors & screens TV antennas (<i>if attached; excluding</i>

а.	Additional Inclusions. The following items, if any, supersede the Seller's Disclosure and the pre-
	printed list before; are considered to be part of the Property, and <u>are</u> included in the sale.
b.	Exclusions. The following items, if any, supersede the Seller's Disclosure and the pre-printed lis before; are <u>not</u> considered to be part of the Property, and are <u>not</u> included in the sale
C.	Additional Terms and Conditions
d.	Limited Home Warranty. (Check if applicable):
	1. SELLER BUYER, at a cost not to exceed \$, agrees to purchase a home warranty plan from (vendor) to be paid a Closing A home warranty plan is a limited carries Contract excering repair or replacement of
	Closing. A home warranty plan is a limited service Contract covering repair or replacement o the working components of the Property for one year from the Closing Date subject to the terms and conditions of the individual plan with a per claim deductible of \$
	2. The (Check one) Licensee assisting SELLER Licensee assisting BUYER will be responsible for making arrangements for the home warranty plan, submitting required documentation for such to the Closing Agent prior to the Closing Date. Broker may receive a fee from the warranty company.
	Home warranty plans may not cover pre-existing conditions and are not a substitute for inspections.
	DENDA. The following Addenda (riders, supplements, etc.) are attached hereto and are a part of s Contract (<i>Check applicable boxes):</i>
	 Seller's Disclosure and Condition of Property Add. Contingency for Sale and/or Closing Add. Lead Based Paint Disclosure Addendum (see FINANCIAL TERMS paragraph)

- 112
- Listing Company Disclosure
 Selling Company Disclosure
 Dispute Resolution/Mediation Addendum 113

a. EFFECTIVE DATE. The Effective Date will be the date of final acceptance by the last party to sign this agreement and/or addendum(s) attached hereto.

117118THIS CONTRACT WILL NOT BE EFFECTIVE UNTIL THE BROKER RELATIONSHIP119DISCLOSURE PARAGRAPH HAS BEEN SIGNED BY ALL PARTIES; SELLER COMPLETES120AND BUYER AND SELLER HAVE SIGNED A SELLER'S DISCLOSURE AND CONDITION OF121PROPERTY ADDENDUM AND, IF APPLICABLE, A LEAD BASED PAINT DISCLOSURE122ADDENDUM FOR THE PROPERTY.123

- b. SELLER'S DISCLOSURE STATUS. SELLER confirms information contained in the Seller's Disclosure and Condition of Property Addendum is current as of the Effective Date of the Contract. SELLER understands the law requires disclosure of any material defect(s) regarding the Property.
- c. ENTIRE AGREEMENT AND MANNER OF MODIFICATIONS. This Contract and all attachments constitute the complete agreement of the parties concerning the Property; supersede all previous agreements, and may be modified or assigned only by a written agreement signed by all parties.
- d. PARTIES. This is a Contract between SELLER and BUYER. If SELLER or BUYER constitutes two or more persons, the terms "SELLER" or "BUYER" will be construed to read "SELLERS" or "BUYERS" whenever the sense of the Contract requires.
- Unless identified as SELLER or BUYER, Listing Broker and any Cooperating Broker and their
 Agents (collectively referred to as "Broker") and any Escrow or Closing Agent are acting as Agents
 only and are not parties to this Contract.
- SELLER and BUYER acknowledge Broker may have a financial interest in third parties providing
 specialized services required by this Contract including, but not limited to: Lender, title insurance
 company, Escrow Agent, Closing Agent, warranty company, wood infestation/mechanical/structural
 or other inspectors and repair personnel. SELLER and BUYER agree Broker will not be responsible
 for the conduct of third parties providing specialized services whether those services were arranged
 by SELLER, BUYER, or Broker on behalf of either.
- e. NOTICES. Any notice or other communication required or permitted hereunder may be delivered in person, by facsimile, United States Postal Service, courier service or email to the address set forth in this Contract or such other address or number as will be furnished in writing by any such party.

Such notice or communication will be deemed to have been given as of the date and time so delivered. Delivery to or receipt by a party's licensee will constitute delivery to the party. Delivery to or receipt by the Licensee assisting BUYER in this Contract will constitute receipt by BUYER and delivery to or receipt by the Licensee assisting SELLER in this Contract will constitute receipt by SELLER.

f. ELECTRONIC TRANSACTION. All parties agree this transaction may be conducted by electronic means, including email, according to the Uniform Electronic Transaction Act as adopted in Kansas and Missouri.

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162	PURCHAS	SE PRICE, FINANCIAL TERMS, AND CLOSING AND POSSESSION	
163 164 165		IASE PRICE. The Purchase Price for the Property is \$ BUYER agrees to pay as follows:	
166 167 168		nest Money in the form of: <i>(Check one)</i> Personal check OR	
169	_	in the amount of	\$(a)
170	Dep	bosited with: (Check one)	
171		Listing Broker	
172		Escrow Agent Escrow Agent (BUYER acknowledges that funds payable to and held by	
173			
174 175		SELLER <u>WILL NOT</u> be held subject to the terms in Earnest Money and Additional Deposits paragraph.)	
175	•	and Additional Deposits paragraph.)	
176	h Add	litianal Fornast Manay on ar hafara	¢ (b)
178	D. Add	litional Earnest Money on or before Personal check OR	\$(b)
179		posited with: (Check one)	
180			
181		Listing Broker Escrow Agent	
182		SELLER (BUYER acknowledges that funds payable to and held by	
183		SELLER (BOYER acknowledges that funds payable to and held by SELLER <u>WILL NOT</u> be held subject to the terms of Earnest Money	
184		and Additional Deposits paragraph.)	
185	č	and Additional Deposits paragraph.)	
	• Tota	Amount Financed by PLIVED (Zero if Ceeh Sele)	¢ (a)
186 187		al Amount Financed by BUYER (Zero if Cash Sale) t including financed mortgage insurance premiums,	\$(c)
188		A Funding Fee or other closing costs, if any)	
189	217		
190	d. Bala	ance of Purchase Price to be paid in CERTIFIED FUNDS	\$(d)
191		chase Price less a, b & c of this paragraph) on or before Closing Date	·(,
192	,		
193	e. TOI	TAL ADDITIONAL SELLER EXPENSES (Each line \$0 if left blank):	
194			
195	1.	Additional SELLER paid costs. In addition to any other costs SELLE	R
196		agreed to pay herein, SELLER agrees to pay other allowable closing	
197		costs permitted by Lender(s) and/or prepaid items for BUYER, not	
198		to exceed:	\$
199			
200	2.	Lender(s) approved down payment assistance costs.	\$
201			
202	3.	See attached Loan(s) specification documents.	
203			
204		TOTAL ADDITIONAL SELLER EXPENSES NOT TO EXCEED:	\$
205			
206	f. OTH	IER FINANCING COSTS.	
207			
208	1.	Loan Costs. BUYER agrees to pay all customary costs necessa	
209		(including but not limited to, origination fees, discounts or buy-downs)	unless otherwise agreed.
210			
211	2.	Private Mortgage Insurance (PMI). BUYER will pay any up front	
212		renewal premiums or will finance the PMI as a part of the Loan(s), if re	quired by Lender(s).
213			
214	3.	FHA Mortgage Insurance (MIP). BUYER will pay any up front N	IP premium and annual
215		renewal premiums or will finance MIP as a part of the Loan(s).	
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 4. **DVA Funding Fee** as required by Lender(s) will be paid at Closing by the BUYER or financed as part of the Loan(s).
 - 5. Flood Insurance. BUYER agrees to pay for flood insurance if required by Lender(s).
- 4. APPRAISED VALUE CONTINGENCY. Notwithstanding any other terms of this Contract, BUYER may within _____ calendar days from the Effective Date of this Contract (within the Inspection Period if left blank) obtain, at BUYER'S expense, an appraisal of the Property by an independent licensed appraiser. If Financing is being obtained, the appraisal must be completed before the Loan commitment due date.

If the final appraised value of the Property, as determined by BUYER'S Lender's appraiser or
 BUYER'S appraiser (if a cash sale), is not equal to or greater than the Purchase Price, BUYER may
 notify SELLER in writing, attaching a copy of the appraisal, and the following will occur:

- **a.** SELLER may seek a reconsideration of value by the BUYER'S Lender's appraiser, to be completed within _____ calendar days (7 days if left blank) of delivery of the BUYER'S notice. If such reconsideration finds a value equal to or greater than the Purchase Price, the transaction will move forward to Closing.
- b. If such reconsideration finds a value less than the Purchase Price, BUYER and SELLER will have _____ calendar days (5 days if left blank) to agree upon an acceptable Purchase Price in writing. If BUYER and SELLER fail to agree to an acceptable Purchase Price within the time period stated above, either party may cancel the Contract by written notice to the other, and BUYER'S Earnest Money will be subject to the provisions of the Earnest Money and Additional Deposits paragraph of the Contract.

5. SALE CONTINGENCY. In the event the sale is contingent upon the sale and/or Closing of BUYER'S Property, <u>the Contingency For Sale and/or Closing Of Buyer's Property Addendum must be</u> <u>attached</u>.

249 **6. FINANCIAL TERMS.**

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 251 **THIS IS A CASH SALE**. BUYER must provide written verification from a depository of funds on
 252 deposit within _____ calendar days (5 days if left blank) which are sufficient to complete the Closing on
 253 this Contract.
 254
- 255 **THIS IS A FINANCED SALE.** This Contract is contingent upon BUYER obtaining the financing described in this paragraph.
- BUYER may obtain Loan(s) different from those described herein provided that the terms of the Loan(s) do not result in additional costs to SELLER, delay the Closing date, or change the Loan approval time frame. These changes must be agreed in writing, by both parties, within 3 days of BUYER'S knowledge and no later than _____ business days before Closing (15 days if left blank).

BUYER and SELLER are hereby informed that any changes to the terms below after the Effective Date of the Contract have the potential to delay Closing and/or change costs due to federal regulations.

267 **a. TYPE OF FINANCING.** Loan(s) will be owner-occupied Loan(s) or investment Loan(s).

268 **b. LOAN TYPES/TERMS.** <u>BUYER will obtain a Loan(s) upon the following terms.</u>

269			
270	Type:	Primary Loan	Secondary Loan
271	Conventional	\Box	
272	FHA		E E
273	DVA		\square
274	Other		
275	Not Applicable		
276			
277	Interest Rate		
278	Fixed Rate		
			\vdash
279	Adjustable Rate		
280	Interest Only		
281	Other		
282			
283	Amortization Period	years	years
284	Principal Amount or LTV		yeare
	Principal Amount of LTV		
285			
286		le financed mortgage insurance premiums	
287	according to the provisions	s described herein (the "Loan"). The Lo	can(s) will be secured by a
288	mortgage/deed of trust on t	the Property or as otherwise required by	Lender(s), and repayable in
289	monthly installments.		
290	monting installments.		
	The Loan(s) will bear inter	est as follows:	
292			
293	1. Primary Loan	interest rate not exceeding	% per annum or
294	-	the prevailing rate at closing	
295			
296	2 Secondary Loon	interest rate not exceeding	% por appum or
	2. Secondary Loan	interest rate not exceeding	
297		the prevailing rate at closing	
298			
299	BUYER has the option to "	flock in" the foregoing interest rate or to) "float" the interest rate.
300	•		
301	If BLIVER locks in a rate BL	JYER agrees to accept the "locked" rate ar	d terms even if different than
302		ER floats the rate, BUYER agrees to accept	
		•	
303	from BUYER'S Lender(s) for	which BUYER qualifies at Closing.	
304			
305 d .	LOAN APPLICATION(S).		
306			
307	BUYER IS PRE-APPR	OVED (See attached Lender(s) letter(s	s)) BLIVER has submitted
308			
309		d indicated that BUYER can qualify for a L	
310	or greater than the Loan(s)	contemplated in this Contract, subject to	satisfactory appraisal of the
311	Property and any other con	ditions set forth in the attached Lender(s)	letter(s). The pre-approval
312		/ER'S credit is acceptable to Lender(s)	
313		t to the sale and Closing of the BUYER's	
314			s carrent property.
315		PPROVED. Within calenda	
316	atter the Effective Date of the	is Contract, BUYER will complete a written	application.
317			
318	BUYER agrees to authorize	Lender(s) to perform all required services	(credit report, appraisal, etc.)
319		ired by Lender(s), and promptly provide L	
320	requested.		
321			····
322	-	e-approval is not a guarantee that BU	YER will receive Lender(s)
323	Loan approval(s).		

- e. LOAN APPROVAL(S). BUYER agrees to make a good faith effort to obtain a commitment for the Loan(s) within ______ calendar days (30 days if left blank) from the Effective Date of this Contract (the "Loan Approval Period") or within _____ calendar days (5 days if left blank) prior to the Closing Date, whichever is earlier.
 - If BUYER is unable to obtain a commitment for the Loan(s) within the Loan Approval Period, BUYER or SELLER may cancel this Contract by written notice. If BUYER is unable to obtain the financing described herein, BUYER must provide written evidence of rejection from BUYER'S Lender(s). In either case, BUYER'S Earnest Money will be subject to the provisions of the Earnest Money and Additional Deposits paragraph of the Contract.
- f. LENDER APPRAISAL REQUIREMENTS. In addition to any other costs or sums to be paid by SELLER pursuant to this Contract, SELLER agrees to pay an amount not to exceed
 (zero if left blank) for requirements contained in the Lender's appraisal. Appraisal and/or Lender(s) requirements will include inspections and/or repairs, but not any for which BUYER has agreed to be responsible elsewhere in this Contract.
- If appraisal and/or Lender(s) requirements exceed the amount in this blank and if SELLER and BUYER have not agreed in writing to a resolution of the excess appraisal and/or Lender(s) requirements prior to the Closing Date, or within the time period (no less than 5 days) specified in a written demand by either party, this Contract will be cancelled and disposition of BUYER'S Earnest Money will be subject to the provisions of the Earnest Money and Additional Deposits paragraph of the Contract.
- CLOSING AND POSSESSION. On or before _____ ("Closing Date"), SELLER will execute and deliver into escrow with the title company(s) or other Closing Agent(s), a general warranty deed (or special warranty deed or fiduciary deed, if SELLER is a corporation, association, financial institution or fiduciary) and all other documents and funds necessary to satisfy SELLER'S obligations under this Contract.
- On or before the Closing Date, BUYER will execute and deliver into escrow with the title company(s) or other Closing Agent(s), all documents (including note(s), mortgage(s)/deed(s) of trust, and any other documents required by BUYER'S Lender(s), if BUYER is obtaining financing) and funds (including Loan proceeds, if BUYER is obtaining financing) necessary to satisfy BUYER'S obligations under this Contract.

360 SELLER AND BUYER ACKNOWLEDGE ALL FUNDS REQUIRED FOR CLOSING MUST BE IN THE 361 FORM OF CASHIER'S CHECK, WIRE TRANSFER OR OTHER CERTIFIED FUNDS. 362

- When all documents and funds have been executed and delivered into escrow with the title company(s) or other Closing Agent(s), the Closing will be completed. SELLER will deliver possession of the Property to BUYER on ______ at ____ o'clock ____. m., (if left blank, the **Possession Date** will be 5:00 P.M. on the Closing Date).
- BUYER must not occupy the Property or place personal property in or on it prior to completion
 of the Closing and disbursement or availability of SELLER'S proceeds, if any, unless otherwise
 agreed upon in writing by the BUYER and the SELLER.
- 372 **CONDITION, MAINTENANCE, AND INSPECTIONS OF THE PROPERTY** 373
- 374 **8. UTILITIES**. SELLER agrees to leave all utilities on until the date of possession unless otherwise agreed.
- The BUYER will pay SELLER for the amount of fuel left in tank(s) at Closing based upon SELLER'S
 actual cost at time of purchase, if applicable. SELLER will have tank read no earlier than 7 days and no
 later than 3 days prior to the Closing Date and provide documentation to BUYER.
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380 9. MAINTENANCE OF PROPERTY. SELLER will maintain the Property in its present condition 381 through the Possession Date. SELLER agrees to perform ordinary and necessary maintenance, 382 upkeep and repair to the Property and to keep the improvements on the Property fully insured until 383 delivery of SELLER'S deed to BUYER. 384 385 SELLER must advise BUYER in writing of any substantial change in the condition of the Property prior 386 to Closing. 387 388 Unless otherwise agreed in writing, SELLER must remove all possessions, trash and debris, and clean 389 the Property, upon vacating or prior to delivery of Possession. 390 391 10. CASUALTY LOSS. If before delivery of the deed to BUYER, improvements on the Property are 392 damaged or destroyed by fire or other causes including those that could be covered by what is known 393 as fire and extended coverage insurance, then the SELLER must notify the BUYER in writing within 24 394 hours of such damage. The parties agree that the risk of that damage or destruction will be borne as 395 follows: 396 397 **a.** If the damage is minor, SELLER may repair or replace the damage done to the Property if the work 398 can be completed before the Closing Date. 399 400 If the SELLER elects to repair or replace the damage done to the Property, but repair/replacement 401 cannot be completed prior to the Closing, with written agreement between the parties one of the 402 following options will be chosen: 403 404 1. SELLER will pay for repair/replacement after Closing; or 405 406 2. The parties will extend the Closing Date to such time as repairs/replacement can be completed; 407 or 408 409 3. With consent of BUYER'S Lender, 1.5 times the estimated cost of repair/replacement will be 410 escrowed until repair/replacement is complete with any funds remaining after payment for 411 repairs/replacement being remitted to the party that funded the escrow. 412 413 **b.** If SELLER elects not to repair or replace the damage done to the Property, or if the damage is not 414 minor, the BUYER may enforce or cancel this Contract by written notice to SELLER within 10 days 415 after receiving notice of such damage to the Property. 416 417 1. If BUYER elects to enforce this Contract, the Purchase Price will not be reduced and the 418 Property will be conveyed in its existing condition at the time, provided SELLER must furnish 419 BUYER with a copy of the insurance assessment and be responsible for paying the insurance 420 deductible and assign SELLER'S fire and extended coverage proceeds to BUYER at Closing. 421 422 2. If BUYER and SELLER mutually agree upon the cost of repairs, then SELLER may pay the 423 cost of those repairs. 424 425 **11. SURVEY.** BUYER may, at BUYER'S expense, obtain a "Staked Survey" of the Property no later than 426 _ calendar days (10 days if left blank) prior to the Closing Date to assure there are no defects, 427 encroachments, overlaps, boundary line or acreage disputes, or other such matters that would be 428 disclosed by a survey. 429 430 BUYER acknowledges a Mortgage Inspection Report or "Loan Survey" normally required by a

430BUYER acknowledges a Mortgage Inspection Report or "Loan Survey" normally required by a431lending institution is not a "Staked Survey". A title insurance company typically requires a432"Staked Survey" in order to provide survey coverage to the BUYER.

Within 2 calendar days of BUYER'S receipt of Survey, BUYER must notify SELLER of any encroachments of any improvements upon, from, or onto the Property or any building setback line, property line, or easement, which encroachment will be deemed to be a title defect. SELLER must remedy such defects as are susceptible of being remedied prior to the Closing Date. If SELLER does not remedy the defects in title, BUYER will have one of the following options:

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 a. Completing this purchase and accepting the title that SELLER is able to convey without adjustment in the Purchase Price; or
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 b. Cancelling this Contract. BUYER'S Earnest Money will be subject to the provisions of the Earnest Money and Additional Deposits paragraph of the Contract.
- **12. INSPECTIONS.** BUYER may, within _____ calendar days (10 days if left blank) (the "Inspection
 Period") after the Effective Date of this Contract, at BUYER'S expense, have property inspections
 which may include, but are not limited to:

451 appliances, plumbing (including septic system), electrical, heating system, central air conditioning,
452 fireplace, chimney, foundation, roof, siding, windows, doors, ceilings, floors, insulation, drainage, interior
453 and exterior components, any wall, decks, driveways, patios, sidewalks, fences, slabs, pest infestation,
454 health and/or environmental concerns (including lead based paint, mold and radon) as provided below
455 and in the Additional Disclosures Including Those Mandated by State or Federal Law paragraph.
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- 457 a. PROPERTY INSURABILITY. It is recommended that homeowner's insurance availability be
 458 ascertained during the Inspection Period.
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 - b. FACTORS AFFECTING INSPECTIONS. BUYER acknowledges such inspections may not identify deficiencies in inaccessible areas of the Property and may be limited by weather conditions at the time of the inspection. It is recommended that BUYER check with Lender(s) and/or local government authority regarding septic inspection.
 - c. ACCESS TO PROPERTY AND RE-INSPECTIONS. SELLER must provide BUYER reasonable access to the Property to conduct the inspections, re-inspections, inspection of any corrective measures completed by SELLER and/or final walk through prior to the Closing Date.
 - d. DAMAGES AND REPAIRS. BUYER will be responsible and pay for any damage to the Property resulting from the inspection(s).
 - e. QUALITY OF REPAIRS. SELLER agrees any corrective measures which SELLER performs pursuant to the following provisions will be completed in a workmanlike manner with good- quality materials.
- 476 f. WOOD-DESTROYING INSECTS. SELLER AGREES TO PAY TO HAVE THE PROPERTY 477 **TREATED** for control of infestation by wood-destroying insects if a written inspection report of a 478 certified pest control firm reveals evidence of active infestation, or evidence of past untreated 479 infestation, or otherwise recommends treatment in the main dwelling unit, or included additional 480 structures identified below or on the Property within 30 feet of such unit or structure(s) (or as 481 otherwise required by government regulations if BUYER is obtaining an FHA/VA or other 482 government program Loan(s)). BUYER will pay for any inspections requested by BUYER 483 and/or required by BUYER'S Lender(s). 484

The inspection report must be delivered WITHIN THE INSPECTION PERIOD, or any treatment will be at the BUYER'S expense.

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- 1. If treatment is required, SELLER will provide BUYER with a certificate evidencing treatment by a certified pest control firm of SELLER'S choice, which certificate BUYER agrees to accept. Treatment will be completed no earlier than ninety (90) calendar days prior to the Closing Date.
- 2. Additional structures to be included in the inspection are:
- 3. Any damage or repair issues related to wood-destroying insect infestations must be identified as Unacceptable Conditions and addressed as set forth below.
- **g. WHAT IF BUYER DOES NOT CONDUCT INSPECTIONS?** If BUYER does not conduct inspections, BUYER will have waived any right to cancel or renegotiate this Contract pursuant to the inspection provisions.
- h. WHAT IS AN UNACCEPTABLE CONDITION? An Unacceptable Condition is any condition identified in a written inspection report prepared by an independent qualified inspector of BUYER'S choice, which condition is unacceptable to BUYER and not otherwise excluded in this Contract.
- i. WHAT IF BUYER DOES NOT GIVE TIMELY NOTICE OF UNACCEPTABLE CONDITIONS? If BUYER conducts inspections but fails to notify SELLER of Unacceptable Conditions prior to the expiration of the Inspection Period, BUYER will have waived any right to cancel or renegotiate this Contract pursuant to these inspection provisions.
- **j.** WHAT IS <u>NOT</u> AN UNACCEPTABLE CONDITION? The following items will not be considered Unacceptable Conditions and cannot be used by BUYER as a reason to cancel or renegotiate this Contract. Any items marked Excluded (EX) on Seller's Disclosure and Condition of Property Addendum in addition to the following items will not be considered.
- **k. WHAT IF BUYER'S INSPECTIONS REVEAL UNACCEPTABLE CONDITIONS?** If BUYER'S inspections reveal Unacceptable Conditions, BUYER may do any one of the following:
 - 1. ACCEPT THE PROPERTY "AS IS". BUYER may notify SELLER that the inspections are satisfactory or do nothing. In either case, BUYER will have waived any right to cancel or renegotiate due to any Unacceptable Conditions; or
 - 2. CANCEL THIS CONTRACT by notifying SELLER in writing within the Inspection Period; or
 - 3. **OFFER TO RENEGOTIATE** with SELLER by notifying SELLER in writing within the Inspection Period and identifying the Unacceptable Conditions.
- I. BUYER'S notice of cancellation or offer to renegotiate terminates the Inspection Period and must be accompanied by the applicable written inspection report(s) in their entirety from the independent qualified inspector(s) who conducted the inspection(s).
 - m. RESOLUTION OF UNACCEPTABLE CONDITIONS. BUYER and SELLER will have ______ calendar days (5 days if left blank) <u>after</u> SELLER'S receipt of BUYER'S Inspection Notice/Offer to Renegotiate (the "Renegotiation Period"), to reach an agreement resolving the Unacceptable Conditions.

Any of the following executed and delivered to the other party or other party's Agent prior to the expiration of the Renegotiation Period will constitute such an agreement:

- 1. An amendment signed by BUYER and SELLER resolving the Unacceptable Conditions; or
- 2. A written statement signed by BUYER accepting the Property "as is" without correction of any Unacceptable Conditions; or
- 3. A written statement signed by SELLER agreeing to do everything requested by BUYER in BUYER'S Offer to Renegotiate.

If no agreement resolving the Unacceptable Conditions is reached as provided above, prior to the expiration of the Renegotiation Period, then after expiration of the Renegotiation Period, either party may cancel this Contract by written notice to the other and the Earnest Money will be returned subject to the provisions of Earnest Money and Additional Deposits paragraph of this Contract.

562 **DEFAULTS AND REMEDIES**

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13. DEFAULTS AND REMEDIES. SELLER or BUYER will be in default under this Contract if either fails to comply with any material covenant, agreement or obligation within any time limits required by this Contract. Following a default by either SELLER or BUYER under this Contract, the other party will have the following remedies, subject to the provisions of Earnest Money and Additional Deposits paragraph of this Contract.

If SELLER defaults, BUYER may:

- a. Specifically enforce this Contract and recover damages suffered by BUYER as a result of the delay in the acquisition of the Property.
- b. Terminate this Contract by written notice to SELLER and, at BUYER'S option, pursue any remedy and damages available by law or in equity. If BUYER elects to terminate this Contract, the Earnest Money will be returned to BUYER subject to the provisions of Earnest Money and Additional Deposits paragraph of this Contract.

If BUYER defaults, SELLER may:

- **a.** Specifically enforce this Contract and recover damages suffered by SELLER as a result of the delay in the sale of the Property.
- b. Terminate this Contract by written notice to BUYER and, at SELLER'S option, either retain the Earnest Money as liquidated damages as SELLER'S sole remedy (the parties recognizing that it would be extremely difficult to ascertain the extent of actual damages caused by BUYER'S breach, and that the Earnest Money represents as fair an approximation of such actual damages as the parties can now determine) as provided in this Contract, or pursue any other remedy and damages available at law or in equity.

592If as a result of a default under this Contract, either SELLER or BUYER employs an attorney to593enforce its rights, the defaulting party will, unless prohibited by law, reimburse the594non-defaulting party for all reasonable attorney fees, court costs and other legal expenses595incurred by the non-defaulting party in connection with the default. TIME IS OF THE ESSENCE596IN THIS CONTRACT.

597 ADDITIONAL DISCLOSURES INCLUDING THOSE MANDATED BY STATE OR FEDERAL LAW

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14. RADON, MICROBIALS AND OTHER ENVIRONMENTAL POLLUTANTS.

a. RADON. Every BUYER of residential real property is notified the Property may present exposure to dangerous concentrations of indoor radon gas that may place occupants at risk of developing radon-induced lung cancer.

Radon, a class-A human carcinogen, is the leading cause of lung cancer in non-smokers and the second leading cause overall. Kansas law requires SELLER to disclose any information known to SELLER that shows elevated concentrations of radon gas in residential real property.

The Kansas Department of Health and Environment recommends all homebuyers have an indoor
 radon test performed prior to purchasing or taking occupancy of residential real property. All
 testing for radon should be conducted by a radon measurement technician. Elevated radon
 concentrations can be easily reduced by a radon mitigation technician.

- 614 For additional information, please go to <u>http://www.kansasradonprogram.org</u> or in Missouri a 615 national source for radon information is <u>http://www.epa.gov/radon</u>. 616
- b. MICROBIALS AND OTHER ENVIRONMENTAL POLLUTANTS. BUYER acknowledges mold, fungi, bacteria and other microbials commonly exist in homes and will exist in the Property as a result of rain, humidity and other moisture in the Property and on materials during the normal construction process and as a result of the use of wood and other materials that commonly have mold, fungi, bacteria and other microbials at the time of delivery to the job site. BUYER has the opportunity to become informed about microbials and other environmental pollutants, and the potential health risks of microbials and other environmental pollutants.
 - 1. The SELLER and Licensee assisting the SELLER and/or the BUYER do not claim or possess any special expertise in the measurement or reduction of radon, microbials or other environmental pollutants, nor have they provided any advice to BUYER as to acceptable levels or possible health hazards of radon, microbials or other environmental pollutants.
 - 2. There can be no assurance that any existing systems, devices or methods incorporated into the Property for the purpose of reducing radon, microbials or other environmental pollutant levels will be effective and SELLER has no responsibility for the operation, maintenance or effectiveness of such systems, devices and methods.

15. LEAD BASED PAINT DISCLOSURE. IF THE PROPERTY WAS BUILT PRIOR TO 1978, BUYER ACKNOWLEDGES RECEIVING, READING AND SIGNING THE FEDERALLY REQUIRED DISCLOSURE REGARDING LEAD BASED PAINT.

16. CRIMINAL OFFENDERS. In Missouri and Kansas, law requires persons who are convicted of
 certain crimes, including certain sexually violent crimes, to register with the Sheriff of the
 county in which they reside. If you, as the BUYER, desire information regarding those
 registrants, you may find information on the homepage of the Kansas Bureau of Investigation
 (KBI) at http://www.Kansas.gov/kbi or by contacting the local Sheriff's office in Kansas. In
 Missouri, BUYER should contact the Sheriff of the county in which the Property is located.

646 **17. BROKERAGE RELATIONSHIP DISCLOSURE.**

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- 648 SELLER and BUYER acknowledge the Real Estate Brokerage Relationship Brochure has been 649 furnished to them and the brokerage relationships were disclosed to them no later than the first 650 showing, upon first contact, or immediately upon the occurrence of any change to that relationship.
- 652 SELLER and BUYER acknowledge the real estate Licensee(s) involved in this transaction may be 653 acting as Agents of the SELLER, Agents of the BUYER, Transaction Broker(s) or Disclosed Dual 654 Agents (Available only in Missouri.).
- 656 A Licensee acting as an Agent for the SELLER has a duty to represent the SELLER'S interest and will 657 not be the Agent of the BUYER. Information given by the BUYER to an Agent of the SELLER will be 658 disclosed to the SELLER.
- 660 A Licensee acting as an Agent for the BUYER has a duty to represent the BUYER'S interest and will 661 not be an Agent of the SELLER. Information given by the SELLER to an Agent of the BUYER will be 662 disclosed to the BUYER.
 - A Licensee acting in the capacity of a Transaction Broker is not an Agent for either party and does not advocate the interests of either party.
 - A Licensee acting as a Disclosed Dual Agent **(Available only in Missouri.)** is acting as an Agent for both the SELLER and the BUYER, and a separate Dual Agency Disclosure Amendment is required.

670	Licensee assisting SELLER is a: (Check appropriate box)	Licensee assisting BUYER is a: (Check appropriate box)
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672	SELLER'S Agent	BUYER'S Agent
673	Designated SELLER'S Agent (In Kansas,	Designated BUYER'S Agent (In Kansas,
674	Supervising Broker acts as a Transaction Broker)	Supervising Broker acts as a Transaction Broker)
675	Transaction Broker and SELLER agrees, if applicable,	Transaction Broker and BUYER agrees, if applicable,
676	to sign a Transaction Broker Addendum. SELLER is not	to sign a Transaction Broker Addendum. BUYER is not
677	being represented.	being represented.
678	Disclosed Dual Agent and SELLER agrees to sign a	Disclosed Dual Agent and BUYER agrees to sign a
679	Disclosed Dual Agency Amendment. (Missouri only)	Disclosed Dual Agency Amendment. (Missouri only)
680	BUYER'S Agent	SELLER'S Agent
681	Designated BUYER'S Agent (In Kansas,	Designated SELLER'S Agent (In Kansas,
682	Supervising Broker acts as Transaction Broker)	Supervising Broker acts as a Transaction Broker)
683	Subagent	Subagent
684	SELLER is not being represented.	BUYER is not being represented.
685		

SOURCE OF COMPENSATION. Brokerage fees, to include but not limited to broker commissions and
 other fees, will be paid out of escrow at Closing as follows, unless otherwise described in the terms of the
 respective agency agreements or other SELLER/BUYER agreements. SELLER and BUYER
 understand and agree Brokers may be compensated by more than one party in the transaction.
 (Check all applicable boxes)

Brokers are com	pensated by: SELLER and/or	BUYER
LICENSEE ASSISTING SELLER	DATE LICENSEE ASSISTING BU	IYER DATE
SELLER	DATE BUYER	DATE
SELLER	DATE BUYER	DATE

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705TERMS AND CONDITIONS

- 18. EARNEST MONEY AND ADDITIONAL DEPOSITS. Upon acceptance of this Contract, unless otherwise agreed, any Earnest Money or Additional Deposits will be deposited within 5 business days (if Kansas Property)/10 banking days (if Missouri Property) of the Effective Date, in an insured escrow account maintained by Listing Broker or Escrow Agent. BUYER and SELLER agree the Listing Broker or Escrow Agent may retain any interest earned on escrowed funds.
- 712 If this Contract is terminated by the express provisions of this Contract or by either party pursuant to a 713 right expressly given in this Contract, the Earnest Money and Additional Deposits will be returned to 714 BUYER, and neither party will have any further rights or obligations under this Contract, except as 715 otherwise stated in this Contract.
- Notwithstanding any other terms of this Contract providing for the forfeiture or refund of
 Earnest Money and Additional Deposits, the parties understand neither the Listing Broker nor
 the Escrow Agent can distribute the Earnest Money and Additional Deposits without the written
 consent of all parties to this Contract unless permitted to do so by applicable state laws.
- If BUYER and SELLER are unable to agree in writing upon the disposition of the Earnest Money and
 Additional Deposits or any other funds, Listing Broker or Escrow Agent may commence an inter-pleader
 or similar proceeding and BUYER and SELLER authorize Listing Broker or Escrow Agent to pay all
 funds to the Clerk of the Court for disposition as the Court may direct.
- BUYER and SELLER agree Listing Broker or Escrow Agent will be entitled to reimbursement of
 its costs incurred in connection with the inter-pleader or similar proceeding including without
 limitation, reasonable attorney fees and expenses.
- BUYER and SELLER agree, in the absence of a dispute or written consent to distribution, the failure by either to respond in writing to a certified letter from Listing Broker or Escrow Agent within 7 days (if Kansas Property)/15 days (if Missouri Property) of receipt thereof or failure to make written demand for return or forfeiture of the Earnest Money and Additional Deposits within 30 days (if Kansas Property)/60 days (if Missouri Property) of notice of cancellation of this Contract will constitute consent to distribution of the Earnest Money and Additional Deposits as suggested in such certified letter.
- All parties acknowledge that any Earnest Deposit funds that remain in the Broker's escrow account for
 over 1 year (if Missouri Property)/5 years (if Kansas Property) may be sent to the respective states as
 requested or required by law.
- **19. TAXES, PRORATIONS & SPECIAL ASSESSMENTS.** All general/state/county/school and municipal real estate taxes, homeowner's association dues and fees, special assessments, interest on existing Loans to be assumed by BUYER, and any other contractual obligations of SELLER to be assumed by BUYER for years prior to the current calendar year will be paid by SELLER.
- Any of the preceding items which become due and accrue during the calendar year in which SELLER'S warranty deed is delivered (including rents, if applicable) will be prorated between the parties as of the Closing Date and, for all years thereafter, to the extent permitted by applicable law, will be assumed and paid by the BUYER. BUYER acknowledges that the Property may be subject to a special assessment, fee, or located in an improvement district. BUYER acknowledges this disclosure is required by Kansas law, and may be found in the Seller's Disclosure and Condition of Property Addendum or a separate document, if applicable.
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- 755 b. If the actual amount of any item, other than taxes for the current year, cannot be ascertained 756 from the public record, the amount of the item for the preceding year will be used for the 757 current year's amount. If the actual amount of taxes for the current calendar year cannot be 758 determined, it will be estimated by using the current year's appraised value, if available from the county taxing authority, and last year's mill levy. If appraised value is not available, the 759 760 Contract Purchase Price will be used with last year's mill levy. BUYER and SELLER agree to accept such prorations as final and release each other, Broker(s), Agent(s), and Closing 761 762 Agent(s) from any liability for any increase or decrease in actual taxes due.
- 764In Missouri, reassessment takes place in odd-numbered years. Missouri transactions765closing in odd-numbered years are subject to the process in the preceding paragraph.766Missouri transactions closing in even-numbered years will be prorated based upon the767preceding year's tax amount.
- 20. EVIDENCE OF TITLE. Within a reasonable time after the Effective Date, but prior to the Closing Date
 (the "Commitment Delivery Date"), SELLER agrees to deliver to BUYER a title insurance commitment
 from a company authorized to ensure titles in the state where the Property is located.
- SELLER agrees to provide and pay for an owner's title insurance policy in the amount of the Purchase Price ensuring marketable fee simple title in BUYER, subject to the Permitted Exceptions and with the exception of any liens, encumbrances or other matters affecting title to the Property created by BUYER or arising by virtue of BUYER'S activities or ownership. The policy will also ensure BUYER as of the date of recording of the deed or other document of conveyance, against any lien, or right to a lien, for services, labor or material imposed by law and not shown by the public records. SELLER agrees to comply with the requirements of the title company for issuance of this coverage.
- Unless there is a defect in title to the Property that is not corrected prior to the Closing Date, BUYER
 may not object to untimely delivery of the title commitment.
- The title commitment will commit to ensure a marketable fee simple title to the BUYER upon the recording of the deed or other document of conveyance. However, title to the Property will be subject to the conditions in this Contract and to customary covenants, declarations, restrictions, zoning laws, easements, party-wall agreements, special assessments, and community Contracts of record as of the Effective Date of the title commitment (the "Permitted Exceptions"). UNLESS OTHERWISE PROVIDED IN THIS CONTRACT, THE OWNER'S TITLE POLICY WILL INCLUDE MECHANIC'S LIEN COVERAGE.
- BUYER will have a reasonable time after receipt of the title commitment (the "Objection Period") to
 notify SELLER in writing of any valid objections to title to the Property. SELLER will then make a good
 faith effort to remedy the defects in title.
- If SELLER does not remedy the title defects before the Closing Date, BUYER may elect to waive the objections, extend the Closing Date for a reasonable time for SELLER to remedy the defects or cancel this Contract. Provided, if the time between the Effective Date and the Closing Date is too short to permit compliance with the time frames described in this paragraph, both the Commitment Delivery Date and the Objection Period will be as soon as reasonably possible but no later than the Closing Date.
- 21. EXPIRATION. This offer will expire on ______, at _____, at ____, at _

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